

2016 Farm Credit Leasing Forum

Agenda

Tuesday, August 9

6:00 p.m. *Welcome Reception*
Please join us for cocktails and heavy hors d'oeuvres

Wednesday, August 10

7:00 a.m. *Breakfast*

8:00 a.m. **Welcome Remarks**
Sean Svoboda, National Leasing Sales Manager

8:15 a.m. **Farm Credit Leasing Overview**
Mike Romanowski, President

8:45 a.m. **Agricultural Economy Update**
Dan Kowalski, Director, Knowledge Exchange

9:45 a.m. *Break*

10:15 a.m. **Advantages of Leasing in a Softening Agricultural Economy**
Noiel Fontaine, Eastern Region Vice President

11:00 a.m. **The Power of Bonus Lease Pricing**
Marcus Wilhelm, Central Region Vice President

12:00 p.m. *Lunch*

1:00 p.m. **Maximizing Annuity Leasing through Prospecting and Efficiency**
Brendan Ronayne, Western Region Vice President

2:00 p.m. *Break*

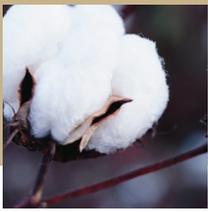
2:30 p.m. **Small Group Breakout Sessions**

4:30 p.m. *Meeting Adjourns*

Houston Astros vs. Minnesota Twins
Target Field, Club Level, Suites B-D

5:30 p.m. *Suite Opens and Dinner Service Begins*

7:10 p.m. **Game Time**



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Agenda (Continued)

Thursday, August 11

- 7:00 a.m. *Breakfast*
- 8:00 a.m. **Facility Leasing Enhancements**
Sean Svoboda, National Leasing Sales Manager
Aaron Hill, Lead Attorney
- 9:30 a.m. **Sales Coordinator Update**
Todd Sogge, Internal Sales Vice President
Troy Lock, Vice President, Lease Delivery Services
- 10:00 a.m. *Break*
- 10:30 a.m. **Solar Panel Leasing**
Todd Sogge, Internal Sales Vice President
- 11:00 a.m. **Still Standing, Still Smiling**
John Kriesel, Iraq War Veteran and Former Representative from Minnesota
- 12:00 p.m. *Meeting Adjourned / Lunch*